

No Photo (Coming Soon)

Biography of Mark J. Gross

Mark J. Gross is an Army veteran who has served as President/CEO Owner of Oak Grove Software/Technologies in Research Triangle Park, North Carolina for the past three years. Mr. Gross also served as Director of Sales where he was responsible for all sales/marketing activities, including repositioning the company business strategy. He created and staffed a new business unit, and signed a \$1.4 million agreement with a major semi-conductor company within 4 months. Mr. Gross created a strategic alliance with IBM and achieved \$4.8 million in annual sales, a 320% growth.

From May 2001 to June 2002, Mr. Gross served as the Southeast Regional Sales Manager for QNX Software Systems, Ltd in Raleigh, North Carolina. Mr. Gross achieved the 2nd highest revenue in territory history in the first quarter and he secured new business valued at \$1.4 million in 2002. He achieved 180% of annual quota, selling software, development tools and services to customers such as Cisco, Alcatel, Nortel Networks and Lucent. Mr. Gross also worked for Wind River Systems, Inc from 2000 to 2001 as a senior account manager. From 1999 to 2000, Mr. Gross served as a business development manager for Questra Consulting in Research Triangle Park, North Carolina. As an OEM account manager for Intelligent Information Systems from 1996-1999, Mr. Gross was the top producer: 220% of annual quota of \$5 million, selling Enterprise consulting services and RDMBS technology from Oracle, IBM and Sybase.

Mr. Gross also worked for the U.S. Department of Justice (Communications and Finance Section) from 1992 – 1996. He served as a senior paralegal specialist/case manager and also as a bank merger analyst. In 1993 and 1994, Mr. Gross received the US Assistant Attorney General Outstanding Contribution Award, and in 1995, he earned the US Attorney General Employee Service Award.

Mark J. Gross attended the Barclay School of Paralegal Studies at George Washington University where he earned is ABA approved paralegal certificate in 1992. Mr. Gross earned is Bachelor of Arts degree in Philosophy from Catholic University of America in 1991.

Mr. Gross also served as a member of the American Legion Economic Committee and as Assistant Editor for the Veterans Benefit Manual: *An Advocates Guide to Veterans Benefits*.

SBA Administrator, Hector Barreto appointed Mr. Gross to a 3-year term on the SBA Advisory Committee for Veterans Business Affairs in March 2006.